



Vandana International

We deliver trust with the business

www.vandanaintl.com



INTRODUCTION OF M/S. VANDANA INTERNATIONAL (MANOHAR SONI)

Dear Sir/Madam,

We, M/s. Vandana International, came in to an existence as a Consultancy Firm in the year 1997 with over 20 years experience of Manohar Soni in the field of Exports/Imports with an ambition of earning its life style by associating with new exporters and importers and offering them the relative services starting from Establishment of Export Firm / Company and there after Launching their stuff for export market, making them aware regarding the Govt. Policy and procedures and enabling them understand the benefits offered by our Government, export / import documentation, and every other services which normally come in the process of Import or Export of a particular product.

As the time went – we are proud to be an only consultant with an association of over 40 clients, being awarded with a title of 'Best Consultants for Marketing' by the Internet Global Company of Chicago (USA). This was followed by the Second Award last year 2011 by the Business Initiative Directions of Spain honoring us as the “Best International Marketing Firm”. We have good exposure in marketing of Project Exports, Paper Products, Pharmaceutical & Pharma Packaging Items, Automobiles, Project Exports, Home Appliances, Fresh & Processed Food Items and Carbon Paper Making Machinery to the International Market.

We are one the pioneers in launching the New Products to international market and for the Export / Import related documentations and no doubt concluding the same with all benefits awarded by the Government to an exporter on contractual basis which has no adverse remarks till date. The details of such contract may be called by any new associate and we shall be glad to provide and fulfill with every aspect of such need.

The association in this will show the results in very short period which could be made possible only through our expertise, experience and knowledge of over two decades and have shown fruitful results to every sector.

We look forward to your valued concern and association to move further

Kind and personal regards

MANOHAR SONI – Chief Executive.

Vandana International

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AT A GLANCE

ABILITY FOR AN INDUSTRY

Thorough planner – I am holding an excellent ability of planning and execution strategy which help me to mix at all stages in a corporate as well and to get my work done.

The following strengths add the possibility of success

- a. Leadership in planning, management and the knowledge of work.
- b. Born with marketing strategies for any new launch for the overseas market.
- c. Nature of accepting challenges in side and outside of the area allotted.

EDUCATIONAL

Six times Post Graduate [after graduation with BCom I have completed six diploma courses including, Diploma in Business Management, Diploma in Small industries Management, Diploma in Computers Programming, Diploma in Import/Export, Leadership Diploma in Management and finally LLB-General] **which adds the experience with the knowledge.**

INDUSTRIAL EXPOSURE

- Engineering Industry
- Fresh and Processed Food Industry
- Pharmaceutical Industry
- Paper Industry
- Automobile Industry

ACHIEVEMENT AND AWARDS

- Award Winners from :
 - Internet Global Company of Chicago (USA)
“Best Consulting firm for Import/Export”
 - Business Initiative Directions - UK
“Best Service Industry”
- Completed Export of 8.7 crores in just one year against a target of 3 crores
- Started separate units for manufacturer exporters for non company products
- Experience with over 40 companies for Consultancy in Export/Import.
- **16 New Units started from registration stage NOW DOING WELL.**
- Claimed first import licence for Re-export of Machinery without duty payment.
- Started new department in Sanghi Group and completed over 10.60 crores in three years against no taret by the company
- Claimed First Licence of India for the Re-Export of Machinery. Faught with Customs for paying Lower rate of duty for the Import of Machine and succeeded with M/s. Control Print
- Recovered various Excise and Octroi claims after the expiry (timelimit) worth appx. 20.00 lacs with M/s. Control Print

MANOHAR SONI – Chief Executive.

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